



DHARMA®

DHARMA GROUP

**DHARMA®**

C O M P A N Y

PRESANTATION

DHARMA TÜKETİM MALZEMELERİ SANAYİ TİCARET . LTD. ŞTİ.

DHARMA today is among the fastest-growing companies in Turkey and the one of the largest multi-nationally company in West African region. We are ranked as the toppest import-export company.

We had come a long way since 2015, when the company was established. Since its foundation our company has actively working in the construction market and engineeng. We are currently involved in different projects in Azerbaijan, Benin, Ivory Coast, Sierra Leone, Kazakhstan, Afghanistan. ECOWAS region is our target market. Our company has young, dynamic, talented and expert staff.

Facing all manner of future challenges, DHARMA will remain diligent in the areas of corporate governance, operational efficiency, corporate profit, employee benefits, environmental protection and investor relations, hoping to press on in the areas of product development, environmentalism, energy efficiency, and promoting the happiness of humanity as a whole through creative thinking and technology. Realizing our responsibility to society, and creating a win-win situation with all of the company's stakeholders

Best Regards,
Bulent TEKIN
CEO



DHARMA®

OUR VISION

DHARMA will endeavor for highest customer satisfaction:

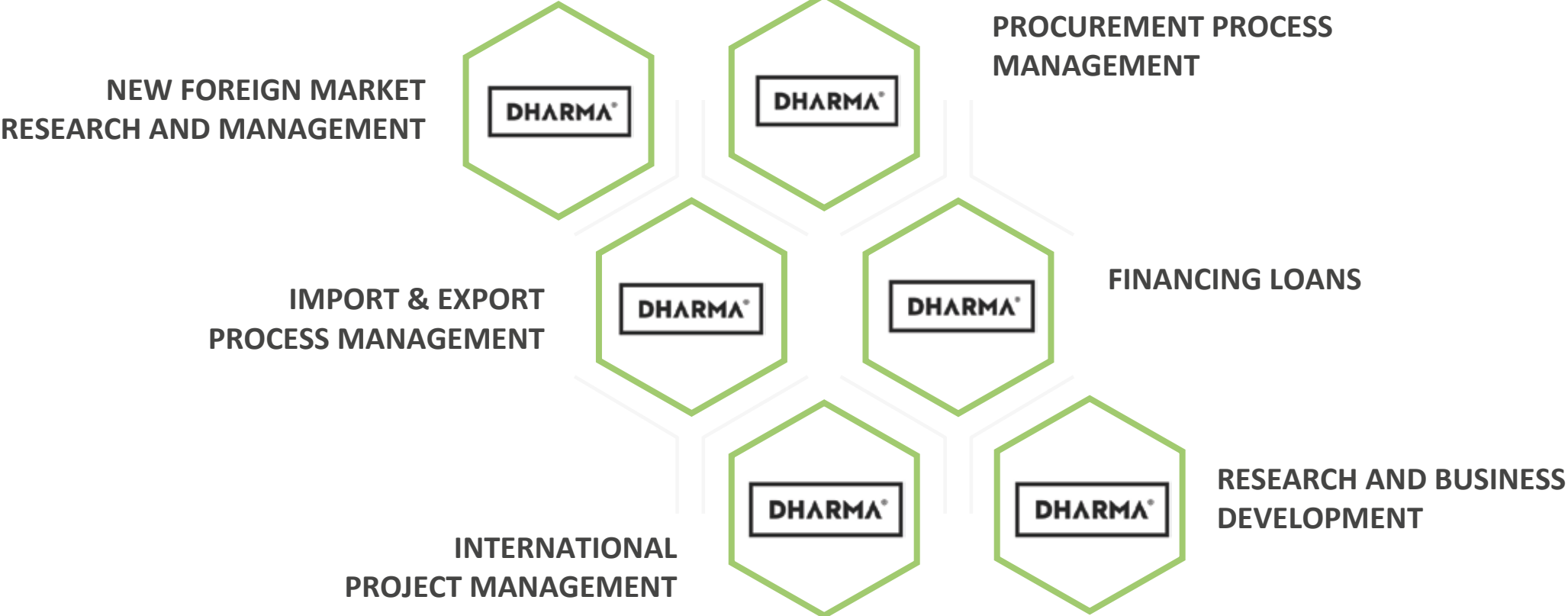
- by constantly being imaginative and innovative adding value to our customer's needs and be preferred company to our customers and friends
- by providing the highest quality of work and services
- by ensuring that working with DHARMA means a promise delivered

BUSINESS HEADING

Dharma has a well-focused and vibrant team of personnel and workforce having cross industry and international experience. Our company has advanced technological end to end capabilities in design, engineering, procurement, construction, management, commissioning and operation.

**Live your
dream**

OUR SERVICES





NEW FOREIGN MARKET RESEARCH AND MANAGEMENT

- New market research in Health, Construction, Energy, Mining, Contracting, Agriculture sectors.
- New foreign market and customer management.
- Ensure participation in construction tenders in the target country and the completion of legal procedures with our foreign partners.
- Ensure the licensing of drugs and medicine and legal procedures are completed in the target country with our foreign partners.




IMPORT & EXPORT PROCESS MANAGEMENT

- Representing domestic and international companies at all stages of trading process
- Providing logistic and customs services
- Import-export controls
- Setting up comprehensive contractual system (contract manufacturing, wholesale and retail, franchise)
- Drafting and reviewing commercial agreements (supply, license, distribution)



DHARMA has one of the most dynamic and established experiences in international trade area. We constantly advise and represent domestic and foreign customers in various international trade matters, especially construction materials procurement, customs regulations and other tariff and non-tariff barriers, import and export control, 7/24 supporting services.



With DHARMA' worldwide partnership network, our practice extends across the globe and provides a range of services that help address the challenges of today's ever-changing business.



INTERNATIONAL PROJECT MANAGEMENT

- Management of the procurement process of project works in the Health, Construction, Energy, Mining, Contracting sectors; turnkey buildings, residences, hotels, hospitals, exterior and interior applications, electricity, solar energy, sewerage and water systems, roads and infrastructure.
- Take on a huge projects in ECOWAS region.
- Manage projects around the world with our established supply chain and fabrication network.



PROCUREMENT PROCESS MANAGEMENT

- Execute procurement process of foreign companies
- Find producers with the flexible price. Value for money principle
- Establish communication between customer and producer
- Commercial agreement preparation.
- Production monitoring and Quality control.
- Container loading monitoring.
- Interaction with customs and logistic.



INTERNATIONAL BUSINESS DEVELOPMENT

- Improving and growing a business, by establishing and developing relationships with customers, suppliers and other partners in Health, Construction, Energy, Mining, Contracting, Agriculture
- Connecting local opportunities with projects abroad
- Exchange of knowledge and experiences

FINANCING LOANS

- Ensure financing loans under favorable terms in Health, Construction, Energy, Mining, Contracting projects abroad.
- Ensure the creation of a financing system for international projects.



PROJECT FINANCE MANAGEMENT

Finance is a crucial part of project conceptualization, and it can be easily performed with DHARMA. Dharma is in charge of granting loans to finance and manage projects. We provide the possibility of gaining preferential conditions without payment within 2 years and with subsequent payment in 8 years. Financial loans from 10 to 500 million dollars with variable interests rates between 6.5 to 9.5%.

DHARMA is progressing rapidly in line with its set target of being a pioneering institution in the provision of cash loans with the appropriate financing structures in accordance with the projects in domestic and overseas markets. Our company has developed various projects to this day and has provided financing support to some of them through foreign private investors and various funds.

NEW FOREIGN MARKET RESEARCH & MANAGEMENT

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ISTANBUL / TURKEY



DHARMA

Management of the recruitment process for construction work; turnkey buildings, residential buildings, hotels, external and internal works, sewerage and plumbing, infrastructure of the roads.

RESEARCH AND BUSINESS DEVELOPMENT

Market research helps to identify and analyze the needs of the market, the market size, your competition and what influences the behavior of your target audience members. It is an important part of a healthy business strategy and the key to keeping up competitiveness.

The information acquired from market research serves to support your strategic decision-making when you want to strengthen your market position or launch a product for specific customer groups, expand into completely new market areas, renew your brand image or rethink service and product concepts.

With our expert team we carry out research and find new markets in Health, Construction, Energy, Mining, Contracting, Agriculture sectors.

We are happy to assist you in any market

INTERNATIONAL PROJECT MANAGEMENT





DHARMA

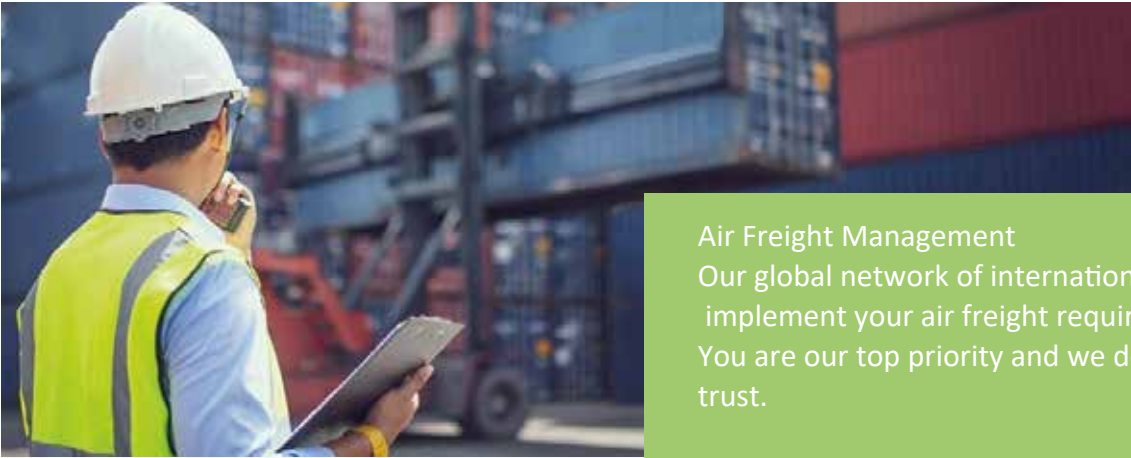
Our scope includes - procurement, logistics, supply chain, project management and change management.

PROCUREMENT PROCESS MANAGEMENT

WHY DHARMA?

- We typically exceed our customer expectations based on the project goal given.
- We are strong advocate for innovation and leverage our supplier base to drive innovation for our customers.
- 5+ years experience in procurement, logistics and supply chain
- Huge base of manufactures around the world

IMPORT - EXPORT PROCESS MANAGEMENT



Air Freight Management

Our global network of international freight forwarders will implement your air freight requirements fast and affordable. You are our top priority and we do our best to build and maintain trust.

Sea Freight Management

You can count on us to be professional, timely, efficient and make sure you're satisfied every step of the way.

Road Freight Management

With our numerous facilities & connections we have carved a niche in both national and International Logistics market

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